

## A/V Sales Executive – QLD

Contributed by Administrator  
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Soundcorp is Australia's premier supplier of professional audio, video and multimedia equipment. We have been in business for 20 years. We have offices in Melbourne, Sydney and Brisbane. We are looking for an experienced Sales Executive to continue the development of our Brisbane office.

You will be required to maintain and grow a portfolio of clients providing top end pro audio and video equipment to numerous industry sectors. As a naturally proactive Sales Executive you will be able to consolidate warm leads and win new business.

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Competitive salary & motor vehicle allowance

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Uncapped commission is available.

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Great product range, supportive working environment and proximity to public transport.

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In house training provided along with staff discounts

The ideal candidate will show an ability to work independently and under pressure and also demonstrate strong negotiation, communication, presentation and organisational skills. Uncapped commission is available. You will be comfortable working with challenging but achievable monthly sales targets and KPIs.

To take this challenge you will possess;

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Experience and success in autonomous sales roles

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Passion for selling

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Have strong and confident face to face sales presentation skills and the ability to win new business

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A love of technology, anything audio visual is an advantage but not essential

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Excellent interpersonal and communication skills

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Strong computer and phone skills

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Self motivation

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Determination

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Great time management and organisational skills

To apply please email through a cover letter and resume to [hr@soundcorp.com.au](mailto:hr@soundcorp.com.au)

For more information on our company visit [www.soundcorp.com.au](http://www.soundcorp.com.au) or contact William Little on (03) 9488 1500